



FTA

Foreign Trade Association

Committed to free and sustainable trade

Interested in International Trade Policy Services?

To benefit from International Trade Policy services, companies and associations are required to first become members of the Foreign Trade Association (FTA).

THERE ARE TWO TYPES OF FTA MEMBERSHIP

- **Ordinary members:** Within ordinary members, there are two categories; companies with commercial and related trade activities worldwide and trade associations. Ordinary members have full membership rights and are able to vote in the FTA General Assembly.
- **Associate members:** Any other organisation or natural persons who do not meet the criteria of ordinary members but support the goals of FTA*. Associate members have limited membership rights this means they cannot vote in the FTA General Assembly.

* The FTA by-laws stipulate that companies whose main activity is manufacturing in defined risk countries are not eligible for any kind of FTA membership. The list of risk countries can be found at www.bsci-intl.org/risk-countries.

Becoming member of the FTA gives you access to the services provided by the FTA, this includes International Trade Policy and Business Social Compliance Initiative. (BSCI). Please visit www.bsci-intl.org for more information about its services.

Criteria and Procedure

To join the FTA please first complete the application form via www.fta-intl.org. Your request will be sent for approval by the FTA Board of Directors. If the membership declaration is

received latest on 22nd of the month, and accepted by the FTA Board of Directors, membership will be effective from 1st of the following month.

International Trade Policy Benefits

- **Advise and advocate** - FTA monitors and provides thorough analysis of international trade policy issues and promotes the principles of free trade at the national, European and international level. Furthermore, FTA provides expert advice on technical and legal trade issues.
- **Committees, seminars and workshops** - FTA provides unique fora to exchange best practices and to develop coordinated lobbying strategies through its committees, seminars and workshops.
- **Information resources** - FTA ensures that its members have the latest information as early as possible.

Annual Fees

The FTA membership fees are fixed according to turnover and are detailed below. Please note that companies with a turnover below 500.000 Euro are not eligible to join FTA.

The annual turnover refers to the last financial year. These figures may be amended annually.

Option 1: Fee for International Trade Policy services

Company's Annual Turnover	Fee
≤ 100 Mio €	2.365 €
> 100 Mio € ≤ 00 Mio €	3.575 €
> 500 Mio € ≤ 1 Bn €	5.360 €
> 1 Bn € ≤ 3 Bn €	8.405 €
> 3 Bn € ≤ 5 Bn €	10.500 €
> 5 Bn €	15.760 €
Associations	2.365 €

Option 2: Fee for International Trade Policy and Business Social Compliance Initiative services

Company's Annual Turnover	Fee
≤ 20 Mio €	3.000 €
> 20 Mio € ≤ 100 Mio €	6.000 €
> 100 Mio € ≤ 500 Mio €	12.000 €
> 500 Mio € ≤ 1 Bn €	18.000 €
> 1 Bn € ≤ 5 Bn €	24.000 €
> 5 Bn €	30.000 €
Associations	6.000 €

“FTA has built up an impressive reputation and network that has allowed the association to be a key player in trade talks and regulatory policy, which we could not achieve acting on our own.”

Nicolas Desfrennes
Customs Department
Decathlon

“FTA provides invaluable information concerning the latest developments on trade policy and has offered specific and tailored services regarding anti-dumping issues that has been critical to our supply chain.”

Ernst Wolf
Director of Import Strategy Non Food and Food
Metro Cash & Carry International



FTA
Foreign Trade Association

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